

Row Labels	Retail Price	Month LY	Month TY	% CH MO	LY YTD	TY YTD	%CHG YTD	R13 LY	R13 TY	% Chg R13	POD Last Month	POD This Month	CHGE in DIST
Wines	\$101.85	3,742	3,092	-17.4%	21,135	20,794	-1.6%	38,394	38,119	-0.7%	1963	1986	23
750 ML	\$71.90	3,310	1,902	-42.5%	17,820	15,369	-13.8%	32,027	29,800	-7.0%	1308	1329	21
0033340 Collavini Pinot Grigio	\$15.00	1,346	1,271	-5.6%	10,988	9,803	-10.8%	20,564	18,864	-8.3%	464	466	2
0417600 Riverlore Sauvignon Blanc Marlborough	\$16.75	1,456	168	-88.5%	2,795	2,762	-1.2%	5,950	5,038	-15.3%	269	301	32
0544080 Rymill The Yearling Cabernet Sauvignon Coonawarra	\$13.95	177	183	3.2%	1,203	1,133	-5.8%	1,415	2,610	84.5%	210	198	-12
0178624 Montgras Carmenera Reserva	\$12.25	122	181	47.6%	1,249	781	-37.4%	2,385	1,713	-28.2%	191	186	-5
0544098 Rymill The Yearling Sauvignon Blanc Coonawarra	\$13.95	209	99	-52.3%	1,586	890	-43.9%	1,713	1,575	-8.1%	174	178	4
1500 ML	\$26.00	432	495	14.4%	3,315	3,838	15.8%	6,367	6,732	5.7%	207	208	1
0620617 Collavini Pinot Grigio	\$26.00	432	495	14.4%	3,315	3,838	15.8%	6,367	6,732	5.7%	207	208	1
250 ML	\$3.95	695	0.0%	0.0%	1,588	0.0%	0.0%	1,588	0.0%	0.0%	448	449	1
0010101 Collavini Pinot Grigio (Can)*	\$3.95	695	0.0%	0.0%	1,588	0.0%	0.0%	1,588	0.0%	0.0%	448	449	1
Beer	\$3.75	244	0.0%	0.0%	1,395	0.0%	0.0%	1,412	0.0%	0.0%	0	96	96
473 ML	\$3.75	244	0.0%	0.0%	1,395	0.0%	0.0%	1,412	0.0%	0.0%	0	96	96
0920926 Heist Sour Pale Ale	\$3.75	244	0.0%	0.0%	1,395	0.0%	0.0%	1,412	0.0%	0.0%	0	96	96
Spirits	\$38.00	100	391	291.7%	720	2,199	205.2%	1,255	2,982	137.6%	451	473	22
750 ML	\$34.95	100	189	89.3%	720	994	38.0%	1,255	1,777	41.6%	178	202	24
0634899 Dixon's Wicked Citrus Gin.	\$34.95	100	189	89.3%	720	994	38.0%	1,255	1,777	41.6%	178	202	24
473 ML	\$3.05	202	0.0%	0.0%	1,205	0.0%	0.0%	1,205	0.0%	0.0%	273	271	-2
0649624 Dixon's Vodka Apple Cider	\$3.05	202	0.0%	0.0%	1,205	0.0%	0.0%	1,205	0.0%	0.0%	273	271	-2
Licensee	\$14.80	172	0.0%	0.0%	785	0.0%	0.0%	785	0.0%	0.0%	105	109	4
750 ML	\$14.80	172	0.0%	0.0%	785	0.0%	0.0%	785	0.0%	0.0%	105	109	4
0697102 Sunshine Bay Marlborough Sauvignon Blanc - Lic	\$14.80	172	0.0%	0.0%	785	0.0%	0.0%	785	0.0%	0.0%	105	109	4
Essential	\$19.95	107	17	-84.3%	567	364	-35.8%	1,368	1,182	-13.6%	46	115	69
750 ML	\$19.95	107	17	-84.3%	567	364	-35.8%	1,368	1,182	-13.6%	46	115	69
0350900 >(V) Chardonnay Signature Series(Robert Oatley)	\$19.95	107	17	-84.3%	567	364	-35.8%	1,368	1,182	-13.6%	46	115	69
Vintages	\$1,377.90	942	1,275	35.2%	7,371	8,388	13.8%	13,496	15,434	14.4%	1765	1524	-241
750 ML	\$1,307.00	942	1,271	34.9%	7,371	8,368	13.5%	13,496	15,411	14.2%	1724	1484	-240
0452573 18 Cotes De Provence (Vins Breban Mimi)	\$20.95	7	125	1620.7%	1,938	2,347	21.1%	1,938	3,030	56.3%	170	67	-103
0668426 18 Villa Aix En Provence Rose (Sa Les Vins Breban)	\$18.95		41	0.0%		1,460	0.0%		1,460	0.0%	105	52	-53
0411595 17 The Tragically Hip Grand Rev Red (Stoney R	\$24.95	12	42	253.2%	610	351	-42.6%	1,446	1,116	-22.9%	148	95	-53
0632752 15 Mont Gras Antu Carmenera	\$18.95		2	0.0%		88	0.0%		1,089	0.0%	5	4	-1
0014340 17 Sauvignon Blanc Marl(b)Wairau River Wines)	\$19.95		1	0.0%		373	0.0%		892	0.0%	13	3	-10
0401232 18 P. Grigio Luna Nuda Vigneti Dolomiti(Castelfeder	\$16.95	0	0	0.0%	0	275	0.0%	797	797	0.0%	0	0	0
0483875 18 Chardonnay Tragically Hip Ahead By A Century	\$21.95		2	0.0%	167	171	2.8%	581	703	20.9%	10	6	-4
0648188 Mimi Grande Reserve Brut Rose (Les Vins Breban	\$19.95		241	0.0%		564	0.0%		564	0.0%	109	82	-27
0323741 17 Cabernet Sauvignon Signature Series(Robert Oatley)	\$19.95	61	359	489.1%	328	360	9.8%	870	551	-36.6%	33	117	84
0462515 16 Shiraz Block 5 Adelaide Hills (The Lane Vyd)	\$19.95	0	1	450.0%	4	15	245.1%	5	548	11633.9%	7	5	-2
0489658 18 Gsm Signature Series McLaren Vale(Robert Oatley	\$19.95			0.0%	0	10	11300.0%	27	394	1382.4%	1	1	0
0919324 15 Mc2 Coonawarra (Rymill)	\$18.95		80	0.0%		375	0.0%		375	0.0%	113	90	-23
0484139 17 Sauvignon Blanc Vdp Cotes Gascogne (Chateau Tarquet)	\$13.95	149		0.0%		354	0.0%	4	354	8567.3%	143	99	-44
0624924 15 Sutherland Pinot Noir	\$19.95		1	0.0%		23	0.0%		333	0.0%	5	3	-2
0429233 17 Chardonnay Block 1a (The Lane Vineyard)	\$19.95		27	0.0%		325	0.0%		325	0.0%	81	50	-31
0632943 15 Mont Gras 25th Anniversary Red	\$17.95		16	0.0%		311	0.0%		311	0.0%	52	30	-22
0470591 1 Shiraz Basket Press Block 14 (The Lane Wine)	\$24.75	3	11	296.9%	37	168	352.1%	314	290	-7.7%	69	51	-18
0515767 14 Mancura Gran Reserva	\$17.95	144	2	-99.0%	163	20	-87.6%	582	278	-52.2%	10	9	-1
0385179 Champagne Grand Cru Rose Brut (Lallier)	\$57.95	0	1	500.0%	19	32	64.7%	193	199	3.1%	3		-3
0631622 17 Friulano Doc Collio (Eugenio Collavini Viticol)	\$16.95		9	0.0%		194	0.0%		194	0.0%	18	6	-12
0652792 14 Painted Wolf Guillermo Pinotage	\$19.95		19	0.0%		145	0.0%		145	0.0%	62	42	-20
0675371 (V) Syrah Antu Ninquen (Vina Montgras)	\$13.25	61		0.0%	372	0	-100.0%	372	127	-65.8%	1	1	0
0483834 17 Crew Riesling (Colchester Ridge)	\$16.95	11	11	5.5%	76	58	-23.1%	238	126	-46.9%	67	66	-1
0548842 16 Monte Da Ravasqueira Cl. Red (Soc. Agr. D.Iniz)	\$13.95	313		0.0%	374		0.0%	374	125	-66.7%	0	0	0
0426833 16 Crew Meritage (Colchester Ridge)	\$21.95	22	3	-84.1%	69	18	-73.4%	219	121	-44.5%	15	96	81
0579961 17 Lundy Manor Proprietor's Blend White	\$18.95	2	5	209.5%	2	46	2523.8%	2	113	6342.9%	63	59	-4
0645457 16 A Rena D'Oru Di Casanova Corsica (D'Agione	\$19.95		28	0.0%		111	0.0%		111	0.0%	98	81	-17
0426247 15 Les Tourelles Bordeaux (J Darriet)	\$15.95	70		0.0%	588		0.0%	588	110	-81.2%	0	0	0
0310532 16 Crew Merlot (Colchester Ridge)	\$17.95	5	1	-90.2%	5	5	-11.5%	5	100	1857.4%	6	5	-1
0579953 13 Lundy Manor Proprietor's Blend Red	\$21.95	3	1	-62.2%	3	13	318.9%	3	95	2994.6%	25	22	-3
0547109 13 Baltasar Gracian Reserva (Bodegas San Alejandro)	\$20.25	56	0	-99.9%	190	3	-98.6%	190	95	-49.9%	3	2	-1
0638791 17 Juan Carrau Tannat	\$15.95		67	0.0%		78	0.0%		78	0.0%	109	108	-1
0551739 Rockburn Sauvignon Blanc	\$14.75	35		0.0%	528		0.0%	528	65	-87.6%	0	0	0
0648907 16 Merlot Perseus (Terrabella Wineries)	\$29.95		11	0.0%		36	0.0%		36	0.0%	85	85	0
0541003 15 Vistamar Corte De Campo Coastal Blend (Vina Fr)	\$16.25	9	0	-98.1%	165	2	-99.0%	388	28	-92.8%	2	2	0
0548511 13 Painted Wolf Syrah	\$19.75	27		0.0%	312	1	-99.6%	332	23	-93.0%	0	0	0
0696294 14 Pinot Noir Vintage Widow (Jackson Estate)	\$29.95	16		0.0%	17	1	-92.2%	17	23	31.1%	0	0	0
0327387 17 Shiraz Signature Series (Robert Oatley)	\$19.95	39		0.0%	484	0	-100.0%	513	17	-96.7%	0	0	0
0649863 18 Red Sky At Night VQA Rose	\$16.95		3	0.0%		15	0.0%		15	0.0%	19	17	-2
0054841 14 Pinot Noir Big Fire Willamette(R. Stewart)	\$20.75	12		0.0%	156	0	-99.9%	156	10	-93.5%	0	0	0
0472001 #13 Cabernet Sauvignon Pellet Estate (Krill Family	\$148.00		1	0.0%	1	6	1100.0%	4	9	152.3%	10	7	-3
0644732 16 Chardonnay (Lundy Manor)	\$25.95		7	0.0%		7	0.0%		7	0.0%	39	36	-3
0533927 12 Cabernet Sauvignon 19th Meeting (Lane Vineyard)	\$32.25	3		0.0%	20		0.0%	34	5	-86.1%	0	0	0
0530568 15 Valpolicella Classico Superiore (Lavarini Soc.)	\$14.25	1		0.0%	69		0.0%	396	3	-99.1%	0	0	0
0646547 16 Cab Franc (Lundy Manor)	\$29.95		3	0.0%		3	0.0%		3	0.0%	21	21	0
0530097 15 Grenache Hancock&Hancock Mcl Vale (Robert Oatle	\$14.75	5		0.0%	192		0.0%	391	3	-99.2%	0	0	0
0057901 (V) Cabernet Sauvignon Intriga (Vina Montgras)	\$17.25	14		0.0%	225	0	0.0%	579	3	-99.5%	0	0	0
0644724 17 Riesling (Lundy Manor)	\$24.95		2	0.0%		2	0.0%		2	0.0%	3	40	37
0533893 #14 Shiraz Reunion (The Lane Vineyard)	\$42.00	2		0.0%	11		0.0%	24	2	-91.2%	0	0	0
0254250 15 Pinot Noir Excellence (Stoney Ridge)	\$24.25	0		0.0%	7	1	-91.8%	26	2	-92.8%	1	1	0
0548503 15 Sutherland Cabernet Sauvignon (Thelema)	\$14.75	7		0.0%	144		0.0%	222	2	-99.2%	0	0	0
0397752 14 Paydos Toro (Alonso Del Yerro)	\$29.95		2	0.0%		2	0.0%	0	2	1900.0%	0	11	11
0534735 16 Sauvignon Blanc Lane Vyd Block 10 (Lane Wine	\$14.75	4		0.0%	73	0	-99.8%	152	1	-99.2%	0	0	0
0963124 15 Sauvignon Blanc Marlborough (Jackson Estate)	\$19.95	0		0.0%	7		0.0%	445	1	-99.8%	0	0	0
0444703 15montgras Antu Cabernet Sauvignon	\$17.95	1		0.0%	17		0.0%	544	0	0.0%	0	0	0
0357491 18 Pinot Noir Signature Ser. Yarra Vly (Robert Oat	\$19.95			0.0%			0.0%			0.0%	0	12	12
375 ML	\$70.90		3	0.0%		20	0.0%		23	0.0%	41	40	-1
0646554 16 Lundy Manor Vidal Icewine	\$45.95		3	0.0%		19	0.0%		22	0.0%	40	39	-1
0645879 16 Lundy Manor Vidal Late Harvest	\$24.95		0	0.0%		1	0.0%		1	0.0%	1	1	0
Classics	\$488.00	12	7	-40.8%	25	128	409.9%	60	208	244.6%	50	41	-9
Direct Delivery	\$201.25	140	279	99.3%	916	2,006	119.0%	1,960	3,416	74.2%	322	332	10
750 ML	\$201.25	140	279	99.3%	916	2,006	119.0%	1,960	3,416	74.2%	322	332	10
0451476 Dixon's Silvercreek Vodka	\$29.95	72	225	212.2%	508	1,615	218.2%	864	2,575	198.1%	167	197	30
0483842 Crew Chardonnay VQA Ddp	\$13.95	28	22	-22.3%	165	146	-11.6%	406	282	-30.6%	27	24	-3
0463521 Dixon's Wicked Licorice Gin	\$39.95	5	7	21.9%	5	78	1359.4%	5	186	3390.6%	28	19	-9
0426585 Crew Posh Cuvee VQA Ddp	\$14.95	16	7	-54.0%	113	51	-55.2%	329	136	-58.5%	24	24	0
0538272 Crew Sauvignon Blanc VQA Ddp	\$15.95	12	10	-16.5%	67	56	-16.5%	134	123	-8.6%	20	22	2
0315945 16 Crew Cabernet Franc VQA	\$22.95	7	9	28.4%	39	61	57.2%	96	111	15.5%	56	46	-10
0465187 Crew Cabernet Sauvignon VQA Ddp	\$13.85	0		0.0%	12		0.0%	71	2	-97.1%	0	0	0
0520668 15 Crew Flagship Chardonnay (Colchester Ridge)	\$19.95	1		0.0%	8		0.0%						